



Guinness Storehouse Pension Plan Report to members 2017

Your Guinness Storehouse Pension Plan is working with you to create a successful future. Read this update on what's been happening in the Guinness Storehouse Pension Plan

Summary of Plan's annual report



Welcome to the 2017 report to members of the Guinness Storehouse Pension Plan (the "Plan") which is in respect of the year ended 30 June 2016.

Since our last report, the outcome of the Referendum on the UK's membership of the EU has dominated the news headlines and has unsettled the markets leading to increased volatility. In times of increased uncertainty it is important to remember that saving for retirement is for the long term. The Trustee will continue to monitor the range of investment choices it has made available to ensure they continue to meet the varying investment needs and attitudes to risk of Plan members.

This report provides you with a summary of the Plan's Annual Report and the performance of the Plan's investment choices for the period. Importantly, it also includes information on how choosing the right level of contributions can improve your benefits. Whilst for some of you it may seem a long way off, the earlier you start to contribute and the higher your contributions, the greater the benefits at retirement.

Plan's annual report: The Plan is established under a Trust and is governed by its Trust Deed and Rules. It is a defined contribution (DC) pension scheme and it provides benefits based on the value of contributions built up over time and the investment returns earned on those contributions. It is a separate legal entity from Guinness Storehouse and has the approval of the Office of the Revenue Commissioners. The Plan has been registered with the Pensions Authority. The benefits payable from the Plan are determined by the level of contributions paid into the Plan and by the investment returns achieved on them. Page 4 of this report provides details of the contributions paid into the Plan during the period to 30 June 2016. Pages 5 to 7 provide a summary of the different investment choices in the Plan and their respective performance over the period. All funds are invested with Irish Life. The full annual report for the period to 30 June 2016 is available on the pension website at www.mydiageopension.com or by request to the Diageo Pensions Team.

Your future – it's in your hands! In a DC scheme, the responsibility for determining whether or not you are likely to achieve the income in retirement that you hope for lies with you, the member. Please read this report and, particularly, your individual benefit statement sent to you in September. The benefit statement includes a projection of your retirement income. If it does not meet your expectations, take action such as increasing your contributions. See also page 8 for information about the choices available to you when you retire.

I hope that you find this report interesting and easy to understand. The Trustee welcomes any feedback you may have; please address any comments or questions to the Diageo Pensions Team, whose contact details are shown on page 10.

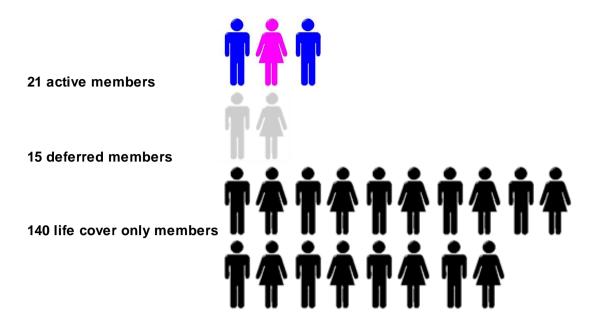
Finally, I would like to welcome Aedin Kenealy to the Trustee Board, on the Company's nomination – Aedin has been with Diageo Ireland for 9.5 years and is currently Assistant Company Secretary Senior.

Paul Carty

Chairman, Guinness Storehouse Ireland Pension Trustees Designated Activity Company

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Summary of Plan's annual report



Active members: those members who are employed by the Company and for whom contributions are being received.

Deferred members: those members who left the Plan but retain benefits in the Plan until retirement age.

Life cover only member: those members included in the Plan for death in service benefits only.

Contributions

As a member of the Plan you contribute a minimum of 3% of your Pensionable Pay (i.e. basic pay plus flexible hours payments) and the Company pays a minimum contribution of 5%.

Did you know?

If you are an active member and have already completed 2 years of service with the Company, the Company will **match** any AVCs that you choose to make, up to a maximum additional contribution of 3%. Therefore after 2 years of service you could pay 6% and the Company would pay 8% of Pensionable Pay giving a total amount of 14% going into the your pension account.

What if I wish to contribute more?

You can pay Additional Voluntary Contributions (AVCs) into your pension account subject to Revenue limits, which are based on age. Full details can be found in the member booklet.

How will extra contributions affect my retirement benefits?

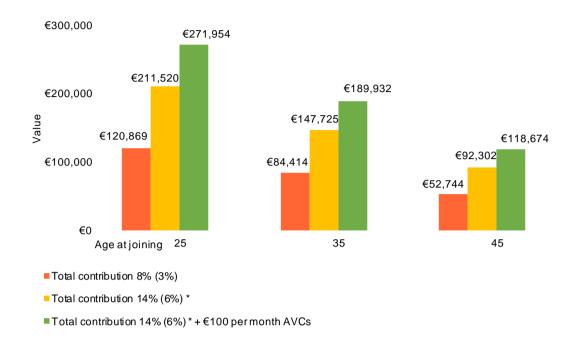
The example below, expressed in today's terms – in other words, it does not allow for any future pay increases, illustrates the impact on a pension account at age 65 of increasing contributions. (The member's own contributions are shown in brackets).

The chart demonstrates that the earlier you start contributing to the Plan and the higher your contributions, the greater your pension account will be on retirement.

Assumptions – the growth assumption at age 25 is 3.63% a year, at age 35 is 3.52% a year, at age 45 is 3.31% a year and the inflation assumption is 2.5% a year. Please note the value of your investments may go up and down.

Summary of Plan's annual report

Mary is a member of Plan and her current Pensionable Pay is €30,000 a year.



^{*}Available after completing two years in the Plan.

What do I need to do if I want to increase my contributions?

If you wish to pay more contributions into the Plan, please complete an AVC form, available from the pension website, and return this to the Diageo Pensions Team.

Contributions paid to the Plan during the period to 30 June 2016

During the period, the following contributions were paid into the Plan:

Туре	Amount
Company	€58,448
Member	€38,394
AVCs	€11,371
Total	€108,213

In addition to the above, the Company pays the expenses of the Plan as well as €10,926 to cover the cost of insuring the death benefits payable under the Plan.

The cost of the administration service provided by Irish Life is paid by members from the Annual Management Charge (AMC) applied to their pension accounts; all other expenses of running the Plan, such as those for the investment advisers and the services of the Diageo Pensions Team, are paid by the Company.

Investment news

Investment Committee

The Trustee has appointed an Investment Committee and set its terms of reference. Assisted by the Plan's professional investment advisers, Willis Towers Watson, the Investment Committee is responsible for advising the Trustee on investment strategy and for appointing and supervising investment managers.

The Investment Committee meets every six months, reviews the performance of the Plan's investments and deals with all other investment related issues.

Investment strategy

The Trustee's overall objective is to make available a range of investment options which are likely to meet the varying investment needs and risk tolerances of Plan members. The returns on the investment funds and the fees charged on the funds under management are reviewed regularly by the Trustee. In addition, the Trustee measures the Plan against the benchmark for best practice as set out in the guidelines produced by the Irish Association of Pension Funds.

Investment options

As a member of the Plan, you can choose from the range of investments made available by the Trustee. A short summary is provided below - full details can be found in the investment guide on the pension website.

"Do it for me" which means you delegate your investment choices to the Trustee

Do it for me is designed for those who:

- Do not feel comfortable making regular investment decisions.
- Do not want to review their investment selection regularly as they approach retirement.
- Would prefer to select an automated approach that switches their funds for them into less risky funds (like bonds and cash) as they approach retirement.
- Like the "default" investment strategy set by the Trustee as follows:

Phase	Period to Retirement	Investment Fund
Growth Phase	More than 20 years	High Risk/Return Growth Strategy
Transition Phase	Between 6 and 20 years	Medium Risk/Return Growth Strategy
Consolidation Phase	Less than 6 years	Tax Free Cash Fund First allocation: amount up to 150% of salary
		Pension For Life Fund Second allocation: amount to fund a pension of up to 25% of salary
		Low Risk/Return Growth Strategy Third allocation: all remaining funds

The AMC on the Do it for me Option is 0.55%.

or

Investment news

Investment options (continued)

"Do it myself" which allows you to take control of your investment choices

Do it myself is designed for those who:

- Want greater control over their pension investments.
- Understand investment decision making and are comfortable with the idea of selecting investment funds.
- Are happy to review their investment approach regularly, taking particular care as they approach retirement.
- Know how they would like to take their benefits at retirement (cash, pension, approved retirement fund).
- The range of funds available to members under the Do it myself Option are as follows:
 - High Risk/Return Growth Strategy
 - Medium Risk/Return Growth Strategy
 - Tax Free Cash Fund
 - Euro Government Bond Fund
 - Corporate Bond Fund
 - Indexed World Equity Fund (partially hedged)

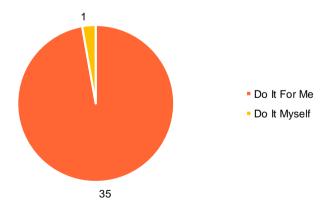
The AMC on all of the above funds is 0.55%.

Summary of investments for the period to 30 June 2016

At 30 June 2016, the total value of the funds under management was €1,296,240, split as follows:

Investment Fund	Value
High Risk/Return Growth Strategy	€1,194,994
Medium Risk/Return Growth Strategy	€94,509
Tax Free Cash Fund	€3,804
Euro Government Bond Fund	€102
Corporate Bond Fund	€101
Pension for Life Fund	€2,316
Indexed World Equity Fund (partially hedged)	€414

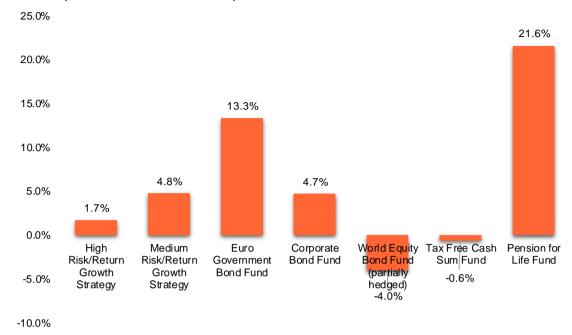
Membership split between "Do It for me" and "Do It Myself"



Investment news

Investment performance

Over the period to 30 June 2016 the performance of the funds was as follows:



Bond markets had a strong period with the Euro Government Bond Fund producing the highest return over the six months to 30 June 2016. Equity markets were down 1.1% over the same six month period. The High Risk/Return Growth Strategy has a higher allocation to equities and a lower allocation to bonds than the Medium Risk/Return Growth Strategy with the aim of earning higher returns over the long term. As a result of bonds outperforming equities over the six month period to 30 June 2016, the High Risk/Return Growth Strategy produced a lower return than the Medium Risk/Return Growth Strategy, which is the reverse of what one might expect.

Please note that past performance is no guide to future performance. Over the long term, equities are expected to outperform bonds but with a higher level of risk (i.e. ups and downs). Therefore, over the long term, the High Risk/Return Growth Strategy is expected to produce higher returns than the Medium Risk/Return Growth Strategy, albeit with shorter term fluctuations (an example of which has been the six month period to 30 June 2016).

You can find out more about the funds and their current performance from the factsheets under the Investment Options section on the pension website at www.mydiageopension.com.

Investment switching

If you want to switch your current investments you can do this in one of the following ways:

- Online at <u>www.pensionplanetinteractive.ie</u> or
- By completing an Investment switch form, available from the pension website, and returning it to Irish Life, whose contact details are on page 10.

Benefits at retirement

Your benefits at retirement will depend on the value of your pension account.

You can retire from the age of 50 after leaving employment, however retiring before Normal Retirement Date (NRD) would mean that your pension account and entitlements would be less than if you remained in the Plan until your NRD.

Your pension account includes the value of your contributions, any AVCs, the Company's contributions and any transfer values which may have been received from a previous employer. The money which has built up in your pension account may be used to provide a combination of the following benefits as outlined below.

- A pension payable for life (also known as an Annuity). The amount of your pension will depend on:
- · the age at which you retire,
- how much of your pension account you choose to use to purchase a pension and the cost of buying a pension when you retire.

The maximum pension you can receive is two-thirds of Salary if you have completed at least 10 years of service at your NRD.

and, or

2. A pension for your Dependants payable in the event of your death - this is a pension for your spouse, child or other Dependants if you die after retiring.

If you choose this option it may reduce the level of pension you receive.

and, or

3. A cash sum - subject to Revenue limits, some or all may be tax free.

and, or

4. Investment in an Approved Retirement Fund (ARF)/Approved Minimum Retirement Fund (AMRF) – you may have the option to invest in a post retirement investment product.

The Trustee and its advisers

The Trustee of the Plan is Guinness Storehouse Ireland Pension Trustees Designated Activity Company. The Board of the Trustee comprises four Trustee Directors who have responsibility for ensuring that the Plan is run in accordance with its Trust Deed and Rules.

Paul Carty (Chairman)

Mark Sandys

Paul Tully

Aedin Kenealy (appointed 8 March 2017)

Trustee Secretary

Catherine Buckley

Advisers to the Trustee

Consultant & Investment adviser Willis Towers Watson (Ireland) Limited

Registered administrator Irish Life – Corporate Business Investment manager Irish Life Investment Managers

Guidance Diageo Pensions Team

Sponsoring Employer

Guinness Storehouse Limited, referred to in this report as the "Company".

Where to get further information

Registered Administrators

Guinness Storehouse Pension Plan c/o Irish Life – Corporate Business Lower Abbey Street Dublin 1

Email: code@irishlife.ie

Tel: 01 704 2847

Irish Life: www.irishlifecorporatebusiness.ie
Pension Planet: www.pensionplanetinteractive.ie

Diageo Pensions Team

Edinburgh Park 5 Lochside Way Edinburgh EH12 9DT

Email: pensions@diageo.com

Tel: 01 471 4422

Pension website: www.mydiageopension.com

Irish Life website

You can find further useful information about your pension and saving for retirement on the Irish Life website www.irishlifecorporatebusiness.ie. There is a dedicated section for members, containing a lot of useful information to help you understand how pensions work, how much needs to be saved for retirement and how benefits can be claimed at retirement. It also includes member education videos, FAQs, information about investment options and fund performance to keep you up to date with the returns on your pension savings. The investment centre is full of features such as a comparison tool to track and compare funds, weekly and monthly updates and investment video commentary on latest market developments.

Pension Planet Interactive

Pension Planet Interactive is an online access tool that is easy to use and offers comprehensive information and can be accessed at www.pensionplanetinteractive.ie. As a member Pension Planet Interactive helps you stay up to date with your individual pension plan and plan for retirement. In addition there is a "My Pension" app, which is an easy-to-use smartphone app designed to help you with your retirement planning. This app is your individual pension calculator on the go, which offers you a wealth of information about your pension plan and investment details. Find out more on the Irish Life Pension App website, where you can view guides and a demo video of the App, www.mypensionapp.ie.

Personal details

If you are an active member of the Plan, it is very important that we hold the correct personal data on our records, particularly in relation to your marital status. A spouse's pension can be payable on death in service, in addition to a lump sum death benefit. To ensure that the correct death benefit is provided for you, it is important that we have full details of your dependant(s). Please keep Workday up to date with changes in your personal circumstances.

If you are a deferred member, please notify Irish Life of any changes in your circumstances.

KEEP IN TOUCH (deferred members)

It is important that you notify Irish Life of any change of address, even after you leave the Company, so that they can ensure that you receive your benefits when they become due.

EXPRESSION OF WISH

It is important that you complete, and keep up to date, your Expression of Wish form. The Trustee will take into account any wish you may have expressed in the event of any death benefits becoming payable although these are not binding. This form is available from the pension website.

Use of personal data

In providing services, including preparing this review, the Trustee and its advisers require access to personal data about members and their dependants. The Data Protection Act governs how the Trustee and its advisers use and store personal data. Members can find out more information about how their personal information is used from the Data Protection Commissioner's website at www.dataprotection.ie.